Durable Medical Equipment, Prosthetics, Orthotics and Supplies (DMEPOS) Bidding System (DBidS)

# DBidS User Guide





### **Contents**

ntroduction	. 3
Tips	. 4
Getting Started	. 7
Form A	. 8
Business Organization Information	. 9
Primary Location Specific Information	17
Form A: Multiple Locations	22
Form A: Networks	25
Form A: All Bidding Types	28
Form B	31
Form B: Create Bid	32
Form A and B Status	40
nternational Keyboard & Alt Control Instructions	41

## Introduction

The following guide provides step-by-step instructions for entering or modifying a bid using the Durable Medical Equipment, Prosthetics, Orthotics and Supplies (DMEPOS) Bidding System (DBidS). Before completing the application and submitting a bid, all bidders should carefully review information such as the Request for Bids (RFB) Instructions, bid preparation worksheets, financial documentation requirements, state licensure rules and other important information about the program on the Competitive Bidding Implementation Contractor (CBIC) website, <a href="https://www.dmecompetitivebid.com">www.dmecompetitivebid.com</a>.

This guide numbers screens and sections in DBidS. The screens and sections in the DBidS application are not numbered.

## Tips

After keying information into any screen in DBidS, it is always a good idea to save your entry by clicking **Save.** Do NOT press the enter key on your computer keyboard. This may cause the screen to reset and your information to be lost. Make sure you use the **Save**, **Back**, or **Next** buttons to navigate in DBidS.

Do **NOT** click on the **X** in the upper right corner to exit DBidS. This will cause your DBidS account to lock. Instead, click **Logout** located in the left navigation menu and in the upper right corner of the DBidS screen.

DBidS will time out after 15 minutes of inactivity. A warning message will appear after 10 minutes of inactivity. If you do not click **Refresh my Session** within five minutes, you will be logged out of DBidS and will lose any data entered. If DBidS times out, you must completely close all browser windows and open a new browser to log back into DBidS. To remain active in DBidS, you must click **Save** or proceed to the next screen by clicking **Next** every 10 minutes to keep your session active. Simply inputting information on a screen will not keep you in an active status.

Error messages will display at the top of the screen in red. Please read the messages carefully to correct the issue.

A navigation menu is located on the left side of the screen to assist you with moving through the DBidS screens. The menu initially displays as collapsed with the submenu items hidden. Your role (authorized official (AO), backup authorized official (BAO), or end user (EU)), as well as the screen where you are currently located, will determine the options available to you when the menu expands. Please note that this menu will not expand until the Business Organization Information screen is completed and you have been assigned a bidder number.

When entering information in DBidS, you may copy and paste data from Excel. Simply click on the cell in Excel, copy the data, then click in the fields in DBidS and paste the data. Since this data affects your entire bid, review the information you entered before certifying your bid, especially if you are using a version of Excel other than 2003. Please note that the copy/paste function from sources or programs other than Excel is not acceptable and may result in an error.

Please use the supported browser versions for DBidS; Microsoft Internet Explorer 8.0 through 10.0 except for IE 10-Metro. DBidS will check your browser when you login and display a message if you are using an unsupported browser. If you use a non-supported browser, you may experience slow response times and functions in DBidS may not work properly.

Once you delete information from DBidS, it is permanently removed from the application.

If you modify any information in Form A or Form B, after Form A is approved or Form B is certified, the AO or BAO must re-approve Form A and/or re-certify Form B.

The **Status** page indicates the status of your Form A or Form B(s). If your status is incomplete, click on **Incomplete** in the **Status** column, you will then be taken to the appropriate page to complete your form. It is important that you visit the **Status** page often to check on the status of your Form A and Form B(s).

Please use the international keyboard or Alt Control keys to enter special characters (see page 41.)

Call the CBIC customer service center from 9 a.m. to 9 p.m. Eastern Time, Monday through Friday, at 877-577-5331 for assistance during registration and bidding periods.

#### What is new in DBidS:

- You will not need to enter location specific data. Location information will be pre-populated with information from your enrollment data (address, National Provider Identifier (NPI), Taxpayer Identification Number (TIN), etc.) from the Medicare Provider Enrollment Chain and Ownership system (PECOS).
- You can easily add locations that have the same TIN or different TINs that are associated with your business organization.
- Some tables will be provided throughout DBidS that allow you to sort and/or filter on certain fields.
- You can assign multiple CBA and product category combinations to multiple locations at one time by using the sort and filter options.
- You will be able to copy your expansion plan and manufacturer information from one bid to another.
- You will be able to select manufacturer, model name, and model number from pre-populated drop-down lists in most instances.
- If you are bidding in the national mail-order competition, you will complete the 50 Percent Compliance Form in DBidS.
- The status page will alert you to important information such as your total number of bids and the current status of your bid, whether it is complete and if not complete, what is missing. You should check this page often to confirm the status of your bid(s).
- If you have an incomplete or pending Form A or Form B, you will be sent an e-mail alerts during the last week of bidding to remind you to complete and approve your Form A and complete and certify Form B.

### Common mistakes to avoid during bidding:

- If you make a change to Form A and/or Form B, you must re-approve Form A and re-certify Form B to complete your bid.
- Commonly owned and/or commonly controlled companies may not bid against each other in the same CBA and product category. Please see the section on commonly owned and commonly controlled companies in *Appendix B* of the *Request for Bids (RFB) instructions* for more information on how a commonly owned or controlled business is identified.
- The EU will not be able to complete Form A until the Authorized Official (AO) has completed the first section in Form A.
- There is no need to complete multiple Form As for each registered PTAN.
- Bid amounts should be for the purchase amounts, not rental amounts, unless indicated.
- Carefully review bid amounts for errors or inconsistencies prior to certifying the bid.
- Allow ample time to complete and review the bid before bidding closes.
- Hardcopy documents must be RECEIVED by the deadline, not postmarked by the deadline.
- Each page of your package of hardcopy documents must include the bidder number.

## **Getting Started**

You must be registered and have received your Individuals Authorized Access to the CMS Computer Services (IACS) system user ID and password by the time registration closes. You must have an IACS user ID and password to access DBidS. For more information on registering in IACS, please visit the CBIC website at <a href="https://www.dmecompetitivebid.com">www.dmecompetitivebid.com</a>.

As a reminder, DO NOT disclose, share, or lend your user ID and/or passwords to anyone else. They are for your use only and serve as your electronic signature. This means that you will be held responsible for the consequences of unauthorized or illegal transactions. Sharing of accounts may lead to termination of system access privileges and/or adverse action up to and including legal prosecution.

To log in to DBidS:

Go to www.dmecompetitivebid.com

Click Round 2 Recompete & National Mail-Order Recompete on the left side of the page.

Click **Bidding is OPEN** on the homepage above the bidding clocks

Click the **Bid Now** button

OR

Go to www.dmecompetitivebid.com

Click Round 2 Recompete & National Mail-Order Recompete on the left side of the page.

Select **Bidding Suppliers** 

Select Bidding

Click DBidS: Online Bid Submission System

Click the **Bid Now** button

You will be directed to the IACS Terms and Conditions screen

Click I Accept

Type your IACS user ID into the User ID field

Type your IACS password into the **Password** field. (IACS user IDs and passwords are case sensitive)

Click Log In

Click **Enter DBidS** on the Welcome to DMEPOS Bidding System (DBidS) screen.

If this is your first time logging in to DBidS, the Form A: Business Organization Information screen will appear. If you have previously logged in to DBidS and completed this screen, the **Status** screen will appear. If you are the primary supplier for a network and are also bidding in a separate product category or CBA as an individual supplier, and you registered more than one Provider Transaction Access Number (PTAN) in IACS, the **Select PTAN to Create Form A** screen will appear. Select the PTAN for the bid you wish to enter in DBidS.

You will find an information icon ( in the upper right corner of many of the sections throughout DBidS. Click on this icon for additional helpful information.

## Form A

#### Important:

- $\hfill \Box$  Only AOs or BAOs must complete the Business Organization section
- ☐ Only one user at a time may enter data in Form A.
- ☐ Form A must be completed and approved by the AO or BAO before data can be entered on Form B.

## Form A – All Business Types

**Business Organization Information** 

The first screen in Form A, Form A: Business Organization Information, requests that you provide information about your business organization. You must complete this section to receive your bidder number. You will answer questions about:

Business Organization information – indicate how your organization will be bidding
Specialty Supplier – indicate if you are bidding as a skilled nursing facility or nursing facility that will only furnish competitively bid items to your own
residents
Contact Person – provide the contact information of the person(s) who can answer questions regarding your organization
Authorized Official or Key Personnel – provide the names and titles of the authorized or key personnel for your organization
Accreditation Information – identify the name(s) of the Medicare-approved accrediting organization(s) that has accredited your business organization and
attest that each location is properly accredited for the item(s) and service(s) included in the bid
Licensure – attest that all of your locations have all applicable state licenses
Years in Business – provide the number of years and months that your organization has been in business
Type of Business – indicate the business type that describes your organization
Service Delivery – indicate whether your organization will provide items and services through retail locations, mail-order, or home delivery
Sanctions – indicate whether your organization has any legal actions or sanctions within the past five years
CBA and Product Category – identify the CBA(s) and product category(s) for which you are submitting a bid



Form A – Business Organization Information

**Business Organization Information** – the supplier's legal business 1 name that is reported to the Internal Revenue Service (IRS) for tax reporting purposes will be prepopulated from the Provider Enrollment, Chain and Ownership System (PECOS). Click the drop down arrow and select one of the following bidding supplier types:

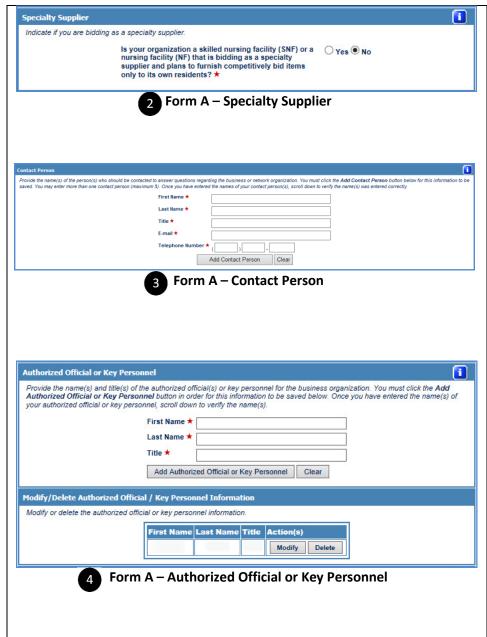
- Single Location Bidder suppliers with only one location and NOT bidding as part of a network.
- Multiple Location Bidder suppliers with more than one location and NOT bidding as part of a network.
- Network Bidder small suppliers that are submitting a bid as part of a network.

If Multiple Location Bidder is selected, additional options will appear to further define your organization's business structure. Definitions may be found in the Request for Bids (RFB) instructions on the CBIC website. Your options are:

- Subsidiary of a parent company/holding company
- Commonly owned or commonly controlled
- National chain
- Franchise
- None of the above

If None of the above is selected, the screen will refresh and the Enter the name of your business organization structure field will appear. Type a description of the organization's business structure into this field. For example, "I am the sole owner and have three locations."

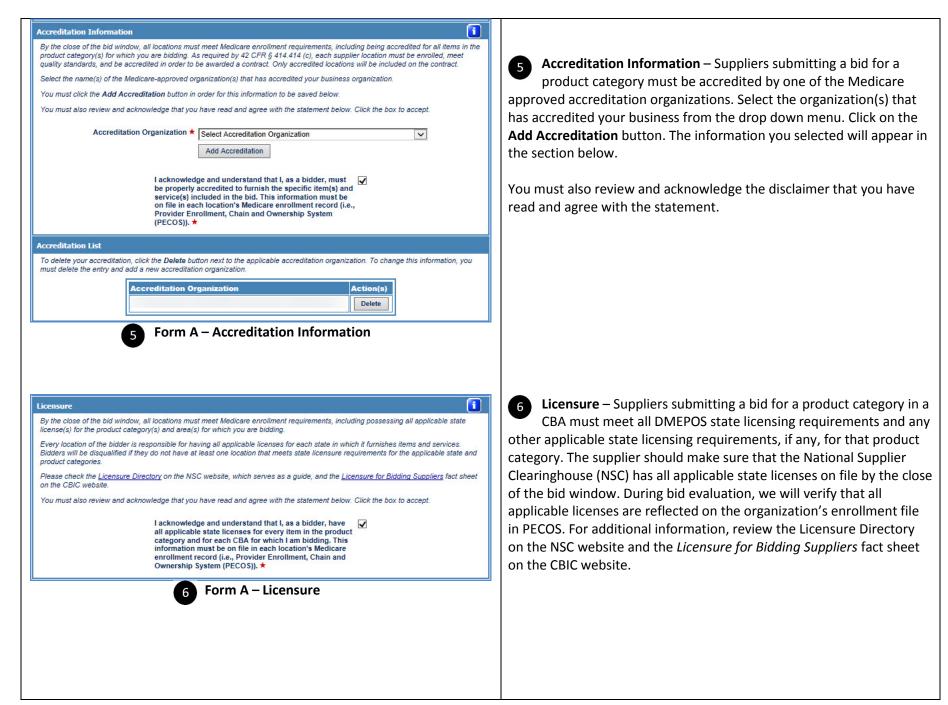
If **Network Bidder** is selected, the **Network Name** box appears and the screen expands to ask if each member has signed a contract to join the network. Click **Yes** or **No**. If you select **No**, a message will display advising you that the bid will not be considered for evaluation without a contract signed by each member. For more information on networks and network requirements, please see the RFB.

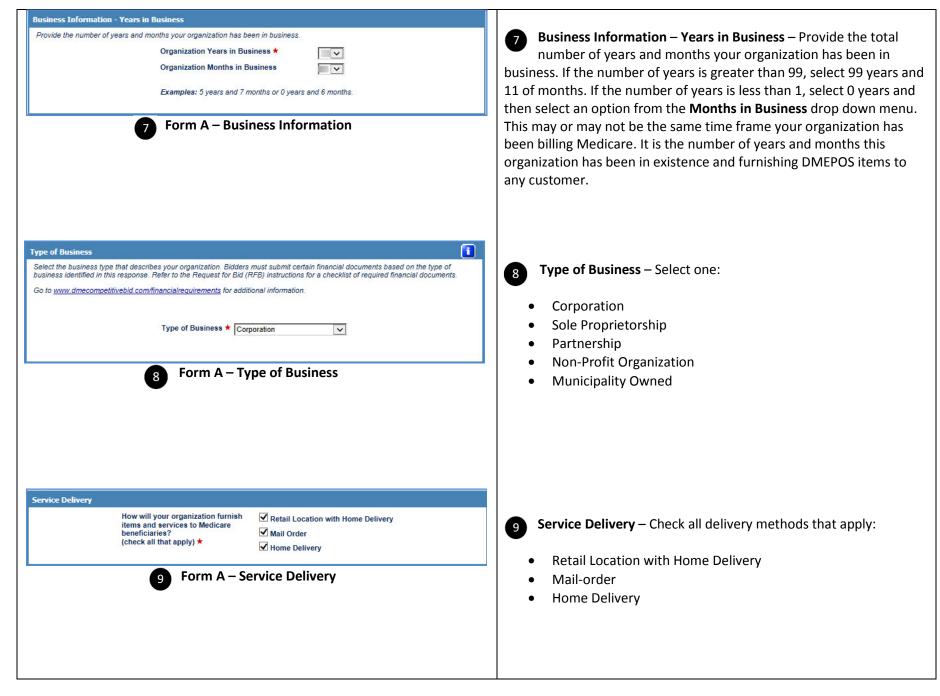


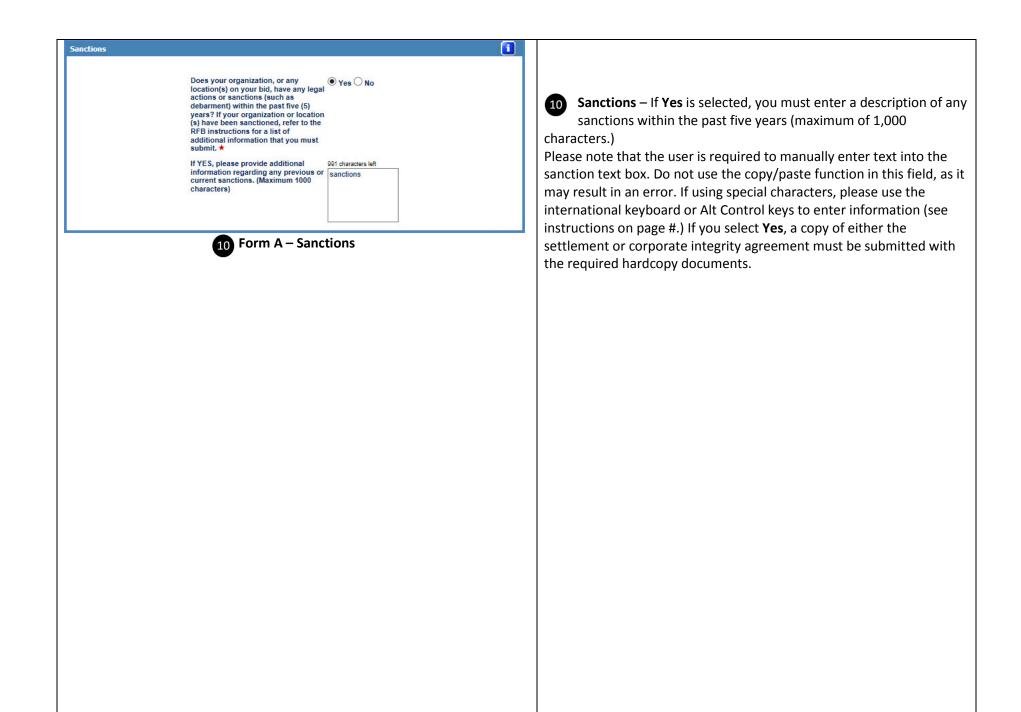
Specialty Supplier – Only skilled nursing facilities (SNFs) and nursing facilities (NFs) are eligible to bid as specialty suppliers. If Yes is selected and the business is identified as a specialty supplier, you will only be allowed to bid on the enteral nutrition product category. If No is selected, and the SNF or NF wins a contract, the SNF or NF must provide the product category to any Medicare beneficiary living in, or visiting, the competitive bidding area (CBA).

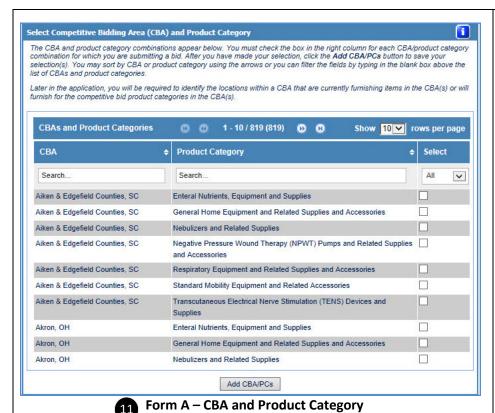
Contact Person – Provide at least one (1) but you may list a maximum of five (5) persons who should be contacted to answer questions regarding your bid. The contact person may be an AO or key personnel. This person must have the authority and knowledge to answer questions about your organization. Once the information is added, it will appear in the Modify/Delete Contact Person(s) section and the Contact Person section is cleared to allow entry of additional contact persons. Repeat the same procedure to add contacts. You may modify this section to add or delete information. Please note that once deleted, the information is permanently removed from the application.

Authorized Official or Key Personnel – Provide at least one (1) but you may list a maximum of five (5) AOs or key personnel per business organization. An AO is a person(s) identified in your organization's Medicare enrollment file. The AO has the legal authority to submit a bid on behalf of the company and to enter into a contract with Medicare to provide competitively bid items to Medicare beneficiaries. Key personnel are crucial to the operation of the business organization but are not the AOs as described above. Once the information is added in this field, it will appear in the Authorized Official/Key Personnel Information section, and the Authorized Official or Key Personnel section is cleared to allow entry of additional personnel. Repeat this procedure to add AOs or key personnel. You may modify this section to add or delete information.











### Select Competitive Bidding Area (CBA) and Product Category

Note: Please review the list of ZIP codes included in each CBA prior to completing this section. This list is on the CBIC website. Not all ZIP codes included in a county may be in a CBA.

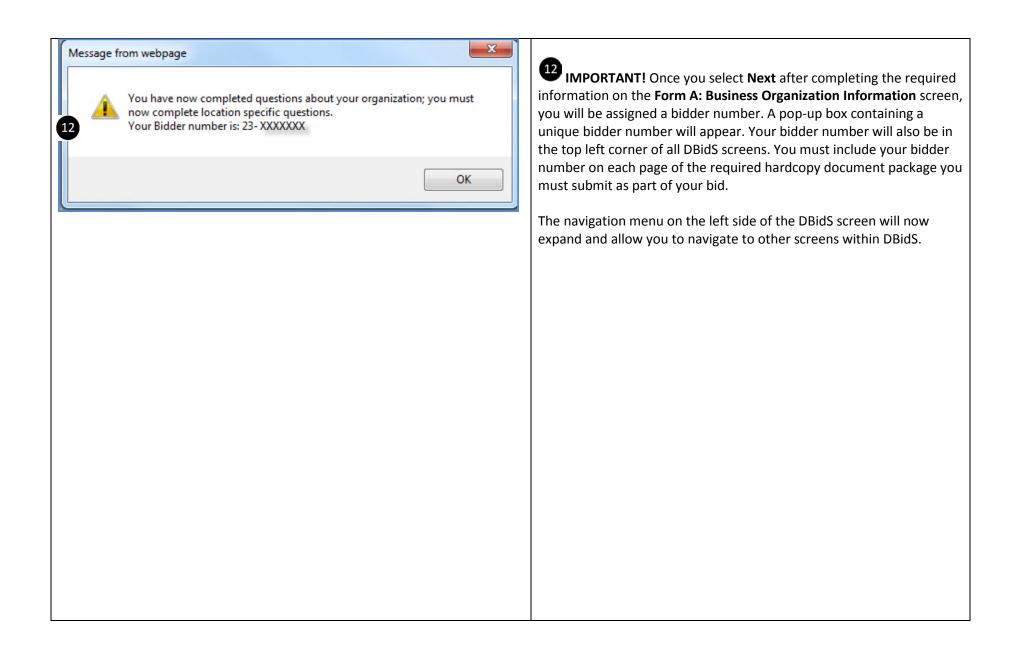
You must identify all of the CBAs and product categories for which your organization is submitting a bid. You must select a minimum of one (1) CBA and one (1) product category to submit a bid. The selection you enter will display later in DBidS, and you will be required to identify the CBA(s) associated with each of your locations.

Click on the **Add CBA/Product Category** button after selecting the CBA(s) and product category(s) from the list. This information will appear in the **CBA/Product Category List** section below. You will then be able to select an additional CBA(s) and product category(s) from this section.

To customize or narrow your list of CBAs and/or product categories, you can use various displaying, sorting, and filtering options. You can display as few as 10 and as many as 40 maximum rows per page. To

sort to your desired preference, click on the particular CBA, product category, or CBA and product category combination, click on the search box at the top of each column header and begin typing in name of the CBA or product category. DBidS has an autocomplete function that will produce all possible CBA or product category names as you type in the name. You may also use the dropdown box in the **Select** column to display all bids, only bids that you have already selected, or only bids that you have not selected.

Note: If you previously selected **Specialty Supplier**, you may only select the enteral nutrients, equipment and supplies product category. No other product categories will appear in the product category selection. Networks are prohibited from bidding in the national mail-order recompete.

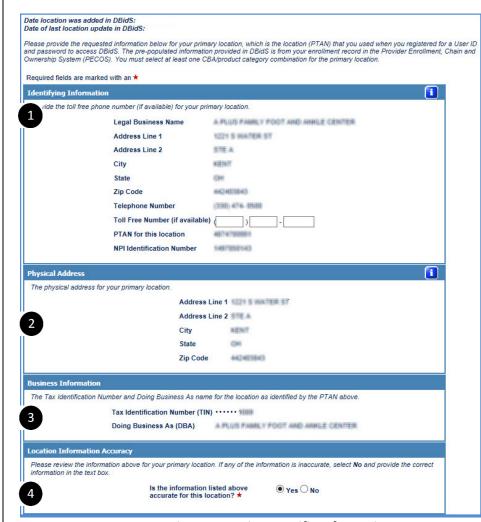


## Form A – All Business Types

### **Primary Location Specific Information**

The second screen in Form A, Form A: Primary Location Specific Information, requests that you verify information about your primary location. This information is pre-populated from your enrollment record in the Provider Enrollment, Chain and Ownership System (PECOS). You will be asked to verify:

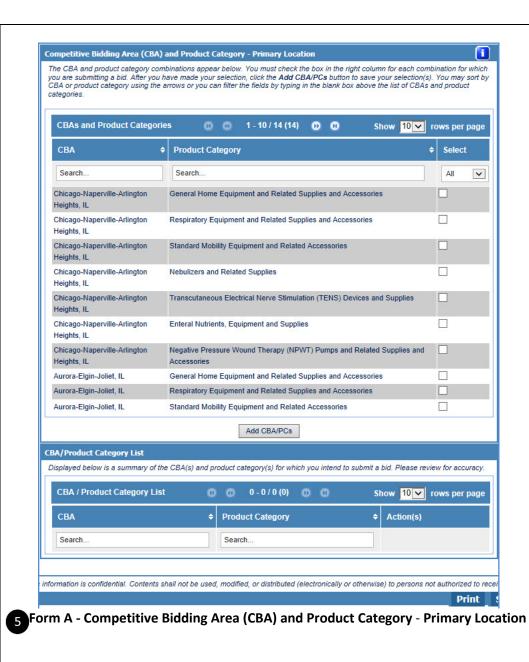
Identifying information – verify legal business name, address, Provider Transaction Access Number (PTAN) and National Provider Identifier (NPI). You may
also enter a toll-free phone number for your location.
Physical Address – verify the physical address for your primary location
Business Information – verify the tax identification number and doing business as name
Location Information Accuracy – verify that the information above is accurate. If you select No, a text box will appear. You must indicate what information is
incorrect, and provide the correct information. Please note that this information is for DBidS purposes only. Changes in DBidS will not be used to update your
PECOS record. You must follow the standard process to make these changes to your enrollment record.
Competitive Bidding Area (CBA) and Product Category – Primary Location – The CBAs and product categories you selected on the previous screen will
appear. Select the CBAs and product categories your primary location will be servicing.
CBA/Product Category List – This section will display your selection of CBAs and product categories that your primary location will be servicing.



Form A - Primary Location Specific Information

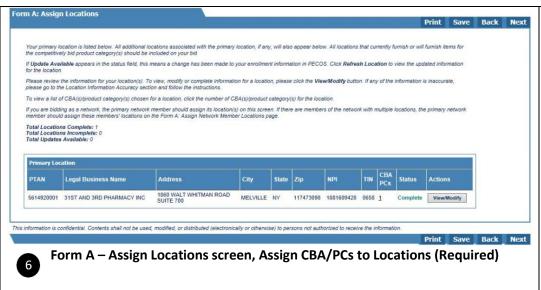
Identifying Information – The legal business name, address, telephone number, PTAN, and NPI for the location you registered in IACS is prepopulated on the screen. Please verify this information, and enter a toll free number, if available. The information on this screen is pulled from PECOS.

- Physical Address Verify the physical address of your primary location.
- Business Information Verify the TIN and doing business as (DBA) name of your primary location.
- Location Information Accuracy Indicate whether the information above identifying information, physical address, and business information is correct and accurate. If you select **No**, a text box will appear. Please indicate what information is inaccurate and provide the correct information. Please note that the changes you indicate here will not be changed in PECOS or with the NSC. You will still need to update your information in PECOS and with the NSC, as applicable.



Competitive Bidding Area (CBA) and Product Category – Primary Location – This section lists the CBA(s) and product category(s) selected in the business organization section. Select the CBA(s) and product category(s) that your primary location will service. Once you select Add CBA/PCs, the CBA(s) and product category(s) you chose will appear in a table at the bottom of the screen. To assist you in your selection, you may

sort by CBA or product category using the arrows , or you can filter the fields by typing in the blank box above the list of CBAs and product categories.



Form A – Assign Locations screen, Assign CBA/PCs to Locations (Required) section – For a single location bidder, the Assign Locations screen will appear next. This screen will provide a status of all locations. For multiple location and network location bidders, you will indicate which CBA and product category combination(s) the additional location(s) will service. Under Assign CBA/PCs to Locations (Required), select the CBA(s) and product category(s). Then select the location(s) under Additional Locations that will service the CBA and product category. Your bid must include all locations that would furnish competitively bid items for the CBA and product category combination(s). Click the Assign CBA/PCs button and repeat to add CBAs and product categories to your location(s). You may

sort by CBA or product category using the arrows , or you can filter the fields by typing in the blank box above the list of CBAs and product categories.

If you wish to add the same toll-free number to some or all of your additional locations, you may do so on the **Form A: Assign Locations** screen under the **Apply Toll Free Number to Locations** section.

You can check the status for each location on this page. If the status is 'Incomplete,' click the **View/Modify** button for the location to see what information is missing.

If **Update Available** appears in the status field, this means a change has been made to your enrollment information in PECOS. Click **Refresh Location** to view the updated information for the location.

Please review the information for your location(s). To view, modify or complete information for a location, please click the **View/Modify** button. If any of the information is inaccurate, please go to the **Location Information Accuracy** section and follow the instructions.

### **IMPORTANT**

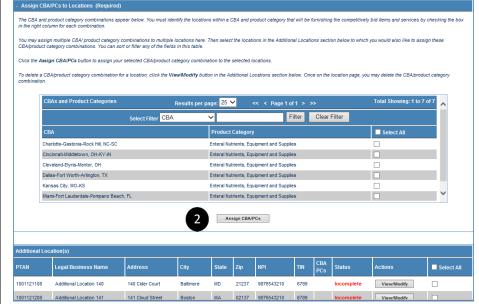
At this point, the screens you complete in DBidS will vary depending on whether you have a single location, multiple locations, or if you are bidding as part of a network.

- > If you have a single location, skip to page 28 of this guide for further instructions on completing Form A
- ➤ If you have **multiple locations**, please view pages 22-24, then skip to page 28.
- ➤ If you have a **network**, please complete pages 25-27 and continue to page 28.

**Form A: Multiple Locations** 



Form A: Add Additional Locations



Form A: Assign Locations screen, Assign CBA/PCs to Locations (Required)

Organizations with multiple locations and organizations that are commonly owned or controlled will complete a single Form A, listing all locations that will be providing competitively bid items and services. For more information on what constitutes a commonly owned or commonly controlled supplier, please refer to the *Common Ownership and Control* fact sheet on the CBIC website.

The **Form A: Add Additional Locations** screen will list all PTANs associated with your primary location's tax identification number (TIN). Please note that if you exit this page without selecting a PTAN, the PTAN listing will not appear again. If you wish to add one of these PTANS later, follow the instructions for adding additional locations and enter the PTAN, TIN and NPI and click the **Add Location(s)** button.

Find Additional Locations – To add locations that are associated with a different TIN, click the plus (+) sign in the Find Additional Locations section. Additional PTAN, TIN and NPI fields will appear. Enter the PTAN, TIN, NPI, and then click the Find Location(s) button. You will then get a listing of all PTANs that are related to that TIN. From this list, select the location(s) you wish to add to your bid and then click the Add Location(s) button. You should repeat these steps to add locations using a different TIN.

DBidS will not find any location if any of the elements – PTAN, TIN and NPI – are missing or incorrect.

On the Assign Locations screen, you will indicate which CBA and product category combination(s) each location will service. Under Assign CBA/PCs to Locations (Required), select the CBA(s) and product category(s). Then select the location(s) under Additional Locations that will service the CBA and product category. Your bid must include all locations that would furnish competitively bid items for the CBA and product category combination(s). Click the Assign CBA/PCs button and repeat to add CBAs and product categories to your location(s). You may sort by CBA or product category using the arrows



, or you can filter the fields by typing in the blank box above the list of

CBAs and product categories.

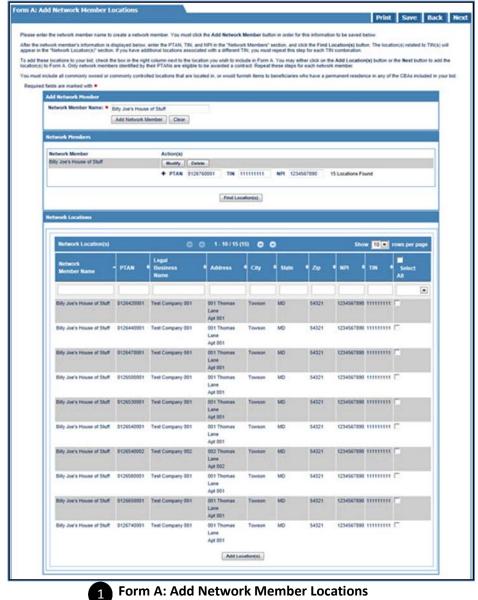
If you wish to add the same toll-free number to some or all of your locations, you may do so on the **Form A: Assign Locations** screen under the **Apply Toll Free Number to Locations** section.

You can check the status for each location on this page. If the status is 'Incomplete,' click the **View/Modify** button for the location to see what information is missing.

If **Update Available** appears in the status field, this means a change has been made to your enrollment information in PECOS. Click **Refresh Location** to view the updated information for the location.

Please review the information for your location(s). To view, modify or complete information for a location, please click the **View/Modify** button. If any of the information is inaccurate, please go to the **Location Information Accuracy** section and follow the instructions.

Form A: Networks



Form A: Add Network Member Locations allows you to add each member of your network, as well as their locations that furnish or will furnish items for the competitively bid product category. Enter the network member's name in the Add Network Member section, and then click the Add Network Member button.

The member you added will appear in the **Network Members** section. Underneath its name, fields will appear for you to enter the member's PTAN, NPI and TIN. When you enter this information and click the Find Locations button, the locations related to the TIN will appear, and you may select the locations under Network Locations. Click the Add Locations button to add the locations to the network's bid. Repeat this process to add other locations.

DBidS will not find any location if any of the elements – PTAN, TIN and NPI – are missing or incorrect.



On the **Form A:** Assign Network Member Locations screen, you will indicate which location(s) will service which CBA(s) and product category(s). Your bid must include all locations that would furnish competitively bid items for the CBA and product category combination(s).

Select the CBA and product category, and then select the location(s) that will be furnishing the items. Click **Assign CBA/PCs** to assign the CBAs and product categories to the location. You may sort by CBA or product category using the

arrows , or you can filter the fields by typing in the blank box above the list of CBAs and product categories.

If you wish to add the same toll-free number to some or all of your locations, you may do so on the **Form A: Assign Network Member** Locations screen under the **Apply Toll Free Number to Locations** section.

You can check the status for each location on this page. If the status is **Incomplete**, click the **View/Modify** button for the location to see what information is missing.

If **Update Available** appears in the status field, this means a change has been made to your enrollment information in PECOS. Click **Refresh Location** to view the updated information for the location.

Please review the information for your location(s). To view, modify or complete information for a location, please click the **View/Modify** button. If any of the information is inaccurate, please go to the **Location Information Accuracy** section and follow the instructions.

## Form A: All Bidding Types

	iness types – single location, multi-location, or network – will be requested to review the summary of information entered into DBidS on Form A before g, or approving, Form A. You must:
	Review your <b>Summary</b> page
Reviev	the Hardcopy Document Package Checklist and then:
	Approve your Form A Print or save a copy of your PDF (Recommended)



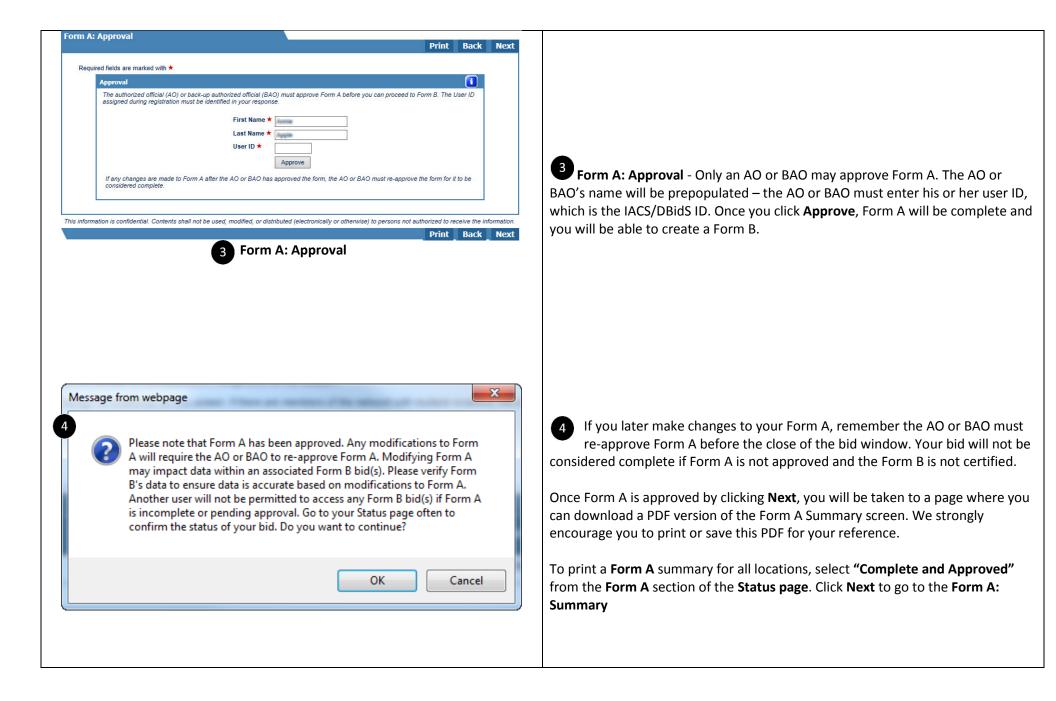
orm A: Checkist PTAN(s): Bidder Number: Supplier Type: If you have any questions, please contact the Competitive Bidding Implementation Contractor (CBIC) customer service center at 1-877-577-5331 Hardcopy Document Package Checklist The checklet is not a required document, but a guide to help you prepare your package of hardcopy documents for submission. Fact sheets, charts and other resources pertaining to submitting a package can be und on the Competitive Biddon prelimentation Contractor verbate, <u>www. dereocryptification or Fallow</u> the FRB instructions carefully to ensure your documents meet all requirements. We strongly recommend use of an accountant to prepare your financial documents and provide the accountant with a copy of this checklast, financial section of the RRB instructions and the Required ancical Documents by Business Type chart. All packages must be prepared in accordance with this checklast and the RRB instructions. Remember, financial statements should be prepared according to Generally Accepted Accounting Principles (GAAP). Income Statement - must include the following: Expenses by category such as salary, utilities, rent, etc. O Adjustments to revenues (if applicable) Cost of conds sold (if applicable) Balance Sheet - must include the following: O Total assets O Total labilities Q Stockholders' equity or owners' capital Current babilities ☐ Statement of Cash Flows – must include the following: O Cash flow resulting from operating activities Cash flow resulting from investing activities Cash flow resulting from financing activities O Beginning and ending cash balances Tax Return Extract (DO NOT send the entire tax return, only the required pages.) Credit Report with score prepared within 90 days prior to the opening of the bid window by one of the five approved credit reporting agencies. Please refer to the RFB instructions for the date the credit reporting agencies. eports/scores must be prepared. (Dun & Bradstreet, Experian, Equifax

Form A: Checklist

Form A: Summary – You will see a summary of the information provided for the primary location on this screen. Carefully review this summary. You may make modifications by clicking View/Modify to return to that particular section of the bid application. If you are satisfied with the information, click Next. To print a summary of the information provided for all locations, click the Print All Locations button. A PDF will be generated with all locations' information. If you have multiple locations, we strongly encourage you to print or save this PDF for your reference.

To review the summary for additional or network locations, scroll down to the last section of the **Application Summary** screen labeled **Additional Locations/Network Members/Network Members Additional Locations**, and select the PTAN. Next, click **Go**. The information in the **Form A: Additional Location/Network Location Summary** screen will appear. To change any of the information displayed on this screen, click **View/Modify**.

Form A: Checklist – This screen provides a checklist of the required financial hardcopy documents and a chart that describes all document requirements based on your organization's structure. We suggest you use this checklist and chart when you prepare your package of hardcopy documents. You can find this checklist and chart in the *Request for Bids (RFB)* on the CBIC website. Next, AOs and BAOs will see the Form A: Approval screen. EUs will be returned to the **Status** screen.

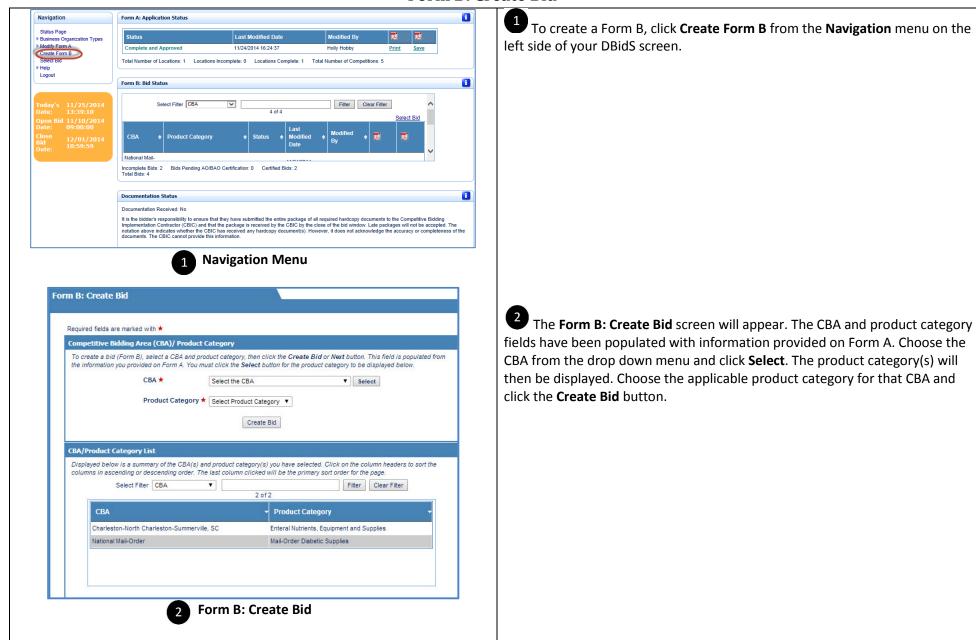


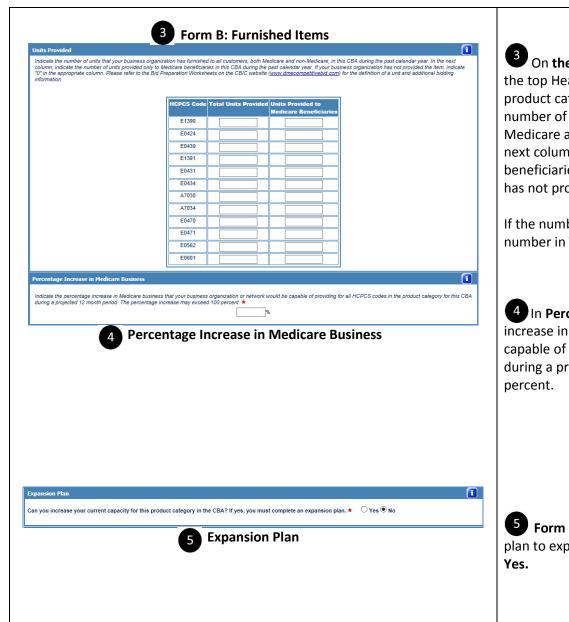
## Form B

### Tips for Form B:

- > If you are submitting bids for more than one competition (CBA and product category combination), you must complete a Form B for each competition.
- Multiple users (AO, BAO, or EU) may enter information into DBidS at the same time, but only one user can enter data in a competition's Form B.
- > Your Form A must be **Complete** and **Approved** before you can proceed to Form B or access any created Form B(s).

#### Form B: Create Bid



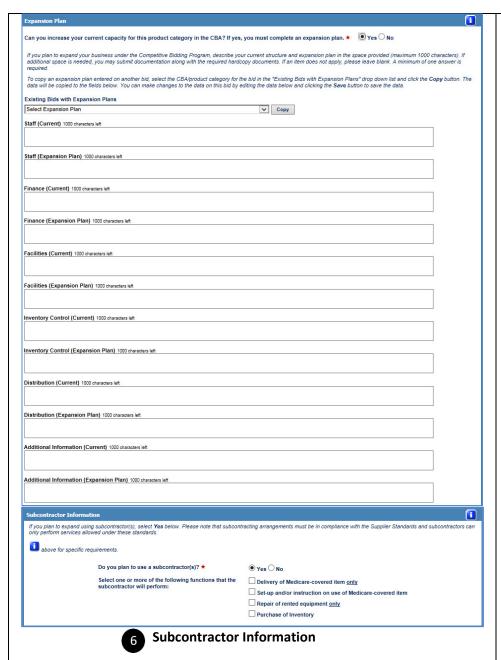


On the Form B: Furnished Items screen, the Units Provided section lists the top Healthcare Common Procedure Coding System (HCPCS) codes for the product category that you selected. For each listed HCPCS code, enter the number of units that your organization furnished to all customers, both Medicare and non-Medicare, in this CBA during the past calendar year. In the next column, indicate the number of units provided only to Medicare beneficiaries in this CBA in the past calendar year. If your business organization has not provided any of the items, indicate 0 in the appropriate column.

If the number in **Units Provided to Medicare Beneficiaries** is larger than the number in **Total Units Provided**, an error message will appear.

In Percentage Increase in Medicare Business, indicate the percentage increase in Medicare business that your organization or network would be capable of providing for all HCPCS codes in the product category for this CBA during a projected 12 month period. The percentage increase may exceed 100 percent.

Form B: Expansion – If you are new to the CBA or this product category or plan to expand your business under the Competitive Bidding Program, click Yes.



If you click **Yes**, additional fields will appear for you to detail how you plan to expand. If any fields do not pertain to your expansion plan, please enter **N/A**. Please note that at least one question in the **Expansion Plan** must be answered. Each field allows you to enter 1000 characters. If you need additional space, you may submit the information hardcopy in your required hardcopy document package. Remember to include your bidder number on each page.

Note: If you are submitting multiple bids and your expansion plan is the same for each bid, you can copy and paste an existing expansion plan. So, you may only need to create one expansion plan. Subsequent Form Bs will provide the option to copy expansion information from other bids. Under the **Existing Bids with Expansion Plans** label, click the drop down button to see a list of bids. Select a bid from the drop down list and click **Copy**. The data from that bid will be copied into the fields below. You can make changes to the data on this bid by editing the data below and clicking the **Save** button to save the data. Any changes to an individual expansion plan will not be made to other expansion plans.

If you need to use special characters, please use the international keyboard or Alt Control keys to enter information. Additional instructions on special characters can be found on page 41.

- If you plan to use a subcontractor, click **Yes** in the **Subcontractor Information** section, then select all applicable check boxes to indicate which functions the subcontractor will perform.
  - Delivery of Medicare-covered item <u>only</u>
  - Set-up and/or instruction on use of Medicare-covered item
  - Repair of rented equipment <u>only</u>
  - Purchase of Inventory



The **Form B: Bid Sheet** requires you to provide your total estimated capacity and bid price for each item in the product category.

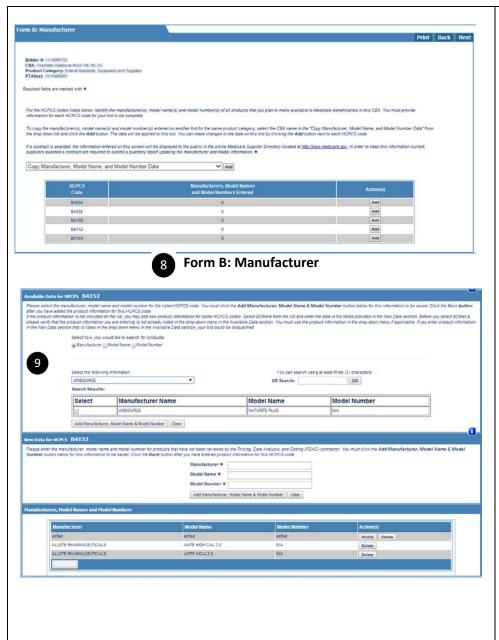
**Product Class** When bidding on the oxygen category, you will only submit a single bid price for the payment class or combination of codes.

The **Rental or Purchase** column tells you whether to submit your bid price as a rental or as a purchase of a new item. **Rental** means to enter your bid price for one month's rental of the new item. **Purchase** means to enter the bid price as the total purchase of the new item.

To determine the **Total Estimated Capacity** for each HCPCS code or payment class, calculate the number of units that you currently furnish on a yearly basis and add any number of of units or capacity you would be capable of providing annually at the start of the contract period.

The definition of a unit for each item in the product category may be found in the bid preparation worksheets on the CBIC website.

The **Bid Price** must be at or below the fee schedule amounts. The fee schedule amounts for Round 2 Recompete items are the 2015 fee schedule amounts for the state in which the CBA is located. The amount must be rational and feasible and should consider your total cost to buy the item, including overhead and profit. If there is a question about a bid price during bid evaluation, you may be asked to provide a rationale and supporting documentation, such as a manufacturer's invoice, to verify that you can provide the item for the bid amount indicated on your bid sheet.



On the **Form B: Manufacturer** screen, you must select **Add** next to each HCPCS code in the product category and provide the manufacturer, model name, and model number that you will make available to Medicare beneficiaries in the CBA.

Depending on the HCPCS code, you will either be shown a drop down menu (listing manufacturer(s), model name(s) and model number(s)), blank fields to enter the information, or a combination of the two. You will choose from a drop-down menu or you may search for the product. Click **Add Manufacturer, Model Name & Model Number** to add the data to the list of items you intend to furnish. Please note that you must provide at least one manufacturer, model and model number for each item. If you do not currently provide the item, you should provide the information for the item(s) that you intend to furnish if awarded a contract.

If you are unable to locate the manufacturer information in the system using the search function or drop-down menu, you may enter the information in the **New Data for HCPCS Code** section, if this section is displayed.

After you have entered all of the manufacturer information, click the **Back** button in the upper or lower right side of your screen. You will be returned to the previous screen so that you may enter manufacturer, model name and model number information for the other HCPCS codes in the product category.

Note: if you are bidding for the same product category in multiple CBAs, you may copy the product information from another bid. After you enter the product information for one CBA, when you create another Form B, you may select a bid from the **Copy Manufacturer**, **Model Name**, and **Model Number Data** list on the **Form B**: **Manufacturer** page. Click the **Add** button. The data will be applied to this bid. You can make changes to the data on this bid by clicking the **Add** button next to each HCPCS code.



If you are bidding in the national mail-order recompete, you must demonstrate that your bid covers at least 50 percent, by volume, of all types of diabetic testing strips on the market (the "50 percent rule"). Select all models of test strips (HCPCS code A4253KL) that you intend to furnish to Medicare beneficiaries. The **Market Share** % column will show the market share for each model you enter. The cumulative market share will be displayed at the bottom of the form.

If the model is not on the pre-populated list, select **Other** and enter the model information in the **New Data for HCPCS A4253KL** section. The models that you enter in this section will get a combined market share of 10 percent towards your total market share for compliance with the 50 percent rule.

Please note that acknowledgement of your form meeting the 50 percent requirement is not a guarantee of compliance. The form will be verified to ensure completeness and accuracy.



The **Form B: Summary** screen displays all the information you entered into Form B. Please review each section carefully. If you need to make changes or updates to a section, click **Edit** for that section. This will return you to the selected screen to make any changes. If you are satisfied with the information listed on the **Summary** screen, click **Next.** 



The next screen is the **Form B: Public Address Announcement** (penalties for falsifying information). Please read this form and then click **Next**.

Only AOs and BAOs are allowed to access the **Form B: Bid [Certification Statement]**. At this point, EUs will be returned to the **Status** screen.

An AO or BAO should read the certification statement carefully.

#### **Important Note for Networks:**

Network members are required to certify that they cannot independently service the entire CBA. The primary supplier for your network must print the certifying statement for each member. Each member must carefully read and sign the statement. The primary supplier must submit the certifying statement with the network's hardcopy documents. You are required to include your bidder number on each page of the hardcopy documents you submit as part of your bid package.

Form B: Certification – Form B must be certified by the AO or BAO. The user ID is your IACS/DBidS user ID. Please note that if any modifications are made to Form B after it is certified, the AO or BAO must re-certify Form B. If Form B is not certified, your bid cannot be evaluated and you will not be considered for a contract.

Once Form B is certified, a PDF version of the **Form B Summary** screen will appear. We strongly encourage you to print or save this PDF for your reference.

### Form A and B Status



The status screen shows you the status of your Form A and Form B(s). This page will display each time you log in to DBidS. We also suggest that you check this screen often to ensure your bid is complete, approved and certified before the close of the bid window.

#### Form A Application status:

- **Incomplete** Supplier is missing required field(s). Click on Incomplete to return to the section that is missing information.
- Pending Approval Approval for Form A is pending; it has not been approved (or re-approved, if applicable) by the AO or BAO.
- Complete and Approved Form A is complete and has been approved (or reapproved, if applicable) by the AO or BAO.

#### Form B Bid Status:

- Incomplete Form B is missing required information. Click on Incomplete to return to the Form B: Bid Status page. Each page of Form B will be listed with individual statuses.
- Pending Certification Certification is pending; form is complete but must be certified (or re-certified, if applicable) by the AO or BAO. An uncertified bid (Form B) will not be considered for evaluation.
- Complete and Certified Form B is complete and has been certified (or re-certified, if applicable) by the AO or BAO.

This screen also shows whether your hardcopy document package has been received. It does not show whether the package is complete or if the documents are accurate or acceptable. If your document package was not received, the DBidS indicator will remain **No**.

#### **Documentation Status:**

- Document Received Yes displays if the CBIC has received a package.
- Document Received No displays if the CBIC has not received a package.

You may continue to view your DBidS status screen up to 90 days after the bid window closes to certify whether your online bid is complete, approved, and certified by the AO or BAO. However, no changes can be made to any bidding information.

### **International Keyboard & Alt Control Instructions**

International Keyboard (For Windows XP users)

Click **Start** in the bottom left of your screen.

Select **Settings**, then **Control Panel**.

Double click Regional and Language Options.

A pop up box will appear. Select the **Languages** tab.

In the **Installed services** box, click **Add** and select

United States - International under Keyboard

Layout/IME. Click OK.

Click Apply.

#### **Alt Control**

Hold down the **Alt** key while typing the corresponding key combinations indicated in the box below (use the numeric keypad to enter numbers).

Character	Description	Windows	Macintosh
i	inverted exclamation mark	173	opt-1
Ł	inverted question mark	168	opt-shift-/
á	small a, acute accent	160	opt-E A
Á	capital A, acute accent	0193	opt-E shift-A
é	small e, acute accent	130	opt-E E
É	capital E, acute accent	144	opt-E shift-E
í	small i, acute accent	161	opt-E I
Í	capital I, acute accent	0205	opt-E shift-I
ñ	small n, tilde	164	opt-N N
Ñ	capital N, tilde	165	opt-N shift-N
ó	small o, acute accent	162	opt-E O
Ó	capital O, acute accent	0211	opt-E shift-O
ú	small u, acute accent	163	opt-E U
Ú	capital U, acute accent	0218	opt-E shift-U