

## Weighted Average Savings

ROUND 2 WEIGHTED AVERAGE SAVINGS*								
CPAP/RAD & Related Supplies & Accessories	Enteral Nutrients, Equipment & Supplies	Hospital Beds & Accessories	NPWT Pumps & Related Supplies & Accessories	Oxygen Supplies & Equipment	Standard Wheelchairs, Scooters, & Accessories	Support Surfaces (Group 2 Mattresses & Overlays)	Walkers & Accessories	Overall Average
47%	41%	44%	41%	41%	36%	63%	46%	45%

\* Weighted average savings based on weighted percentage reductions in Medicare allowed payment amounts for items in each product category.

Weights used in calculating average reductions were the same weights assigned to each code as part of the Request for Bids.

### Savings by Competitive Bidding Area (CBA)

Akron, OH	5
Albany-Schenectady-Troy, NY	5
Albuquerque, NM	5
Allentown-Bethlehem-Easton, PA-NJ	5
Asheville, NC	5
Atlanta-Sandy Springs-Marietta, GA	5
Augusta-Richmond County, GA-SC	5
Austin-Round Rock-San Marcos, TX	5
Bakersfield-Delano, CA	5
Baltimore-Towson, MD	5
Baton Rouge, LA	5
Beaumont-Port Arthur, TX	5
Birmingham-Hoover, AL	5
Boise City-Nampa, ID	5
Boston-Cambridge-Quincy, MA-NH	5
Bridgeport-Stamford-Norwalk, CT	5
Bronx-Manhattan, NY CBA	5
Buffalo-Niagara Falls, NY	6



<b>Cape Coral-Fort Myers, FL</b>	<b>6</b>
<b>Central-Chicago Metro CBA</b>	<b>6</b>
<b>Charleston-North Charleston-Summerville, SC</b>	<b>6</b>
<b>Chattanooga, TN-GA</b>	<b>6</b>
<b>Colorado Springs, CO</b>	<b>6</b>
<b>Columbia, SC</b>	<b>6</b>
<b>Columbus, OH</b>	<b>6</b>
<b>Dayton, OH</b>	<b>6</b>
<b>Deltona-Daytona Beach-Ormond Beach, FL</b>	<b>6</b>
<b>Denver-Aurora-Broomfield, CO</b>	<b>6</b>
<b>Detroit-Warren-Livonia, MI</b>	<b>6</b>
<b>El Paso, TX</b>	<b>6</b>
<b>Flint, MI</b>	<b>6</b>
<b>Fresno, CA</b>	<b>6</b>
<b>Grand Rapids-Wyoming, MI</b>	<b>6</b>
<b>Greensboro-High Point, NC</b>	<b>6</b>
<b>Greenville-Mauldin-Easley, SC</b>	<b>7</b>
<b>Hartford-West Hartford-East Hartford, CT</b>	<b>7</b>
<b>Honolulu, HI</b>	<b>7</b>
<b>Houston-Sugar Land-Baytown, TX</b>	<b>7</b>
<b>Huntington-Ashland, WV-KY-OH</b>	<b>7</b>
<b>Indiana-Chicago Metro CBA</b>	<b>7</b>
<b>Indianapolis-Carmel, IN</b>	<b>7</b>
<b>Jackson, MS</b>	<b>7</b>
<b>Jacksonville, FL</b>	<b>7</b>
<b>Knoxville, TN</b>	<b>7</b>
<b>Lakeland-Winter Haven, FL</b>	<b>7</b>
<b>Las Vegas-Paradise, NV</b>	<b>7</b>
<b>Little Rock-North Little Rock-Conway, AR</b>	<b>7</b>
<b>Los Angeles County CBA</b>	<b>7</b>
<b>Louisville/Jefferson County, KY-IN</b>	<b>7</b>
<b>McAllen-Edinburg-Mission, TX</b>	<b>7</b>
<b>Memphis, TN-MS-AR</b>	<b>7</b>
<b>Milwaukee-Waukesha-West Allis, WI</b>	<b>8</b>
<b>Minneapolis-St. Paul-Bloomington, MN-WI</b>	<b>8</b>
<b>Nashville-Davidson--Murfreesboro--Franklin, TN</b>	<b>8</b>
<b>Nassau-Brooklyn-Queens-Richmond County Metro CBA</b>	<b>8</b>
<b>New Haven-Milford, CT</b>	<b>8</b>

<b>New Orleans-Metairie-Kenner, LA</b>	<b>8</b>
<b>North East NY CBA Metro</b>	<b>8</b>
<b>North Port-Bradenton-Sarasota, FL</b>	<b>8</b>
<b>Northern NJ Metro CBA</b>	<b>8</b>
<b>Northern-Chicago Metro CBA</b>	<b>8</b>
<b>Ocala, FL</b>	<b>8</b>
<b>Oklahoma City, OK</b>	<b>8</b>
<b>Omaha-Council Bluffs, NE-IA</b>	<b>8</b>
<b>Orange County CBA</b>	<b>8</b>
<b>Oxnard-Thousand Oaks-Ventura, CA</b>	<b>8</b>
<b>Palm Bay-Melbourne-Titusville, FL</b>	<b>8</b>
<b>Philadelphia-Camden-Wilmington, PA-NJ-DE-MD</b>	<b>8</b>
<b>Phoenix-Mesa-Glendale, AZ</b>	<b>9</b>
<b>Portland-Vancouver-Hillsboro, OR-WA</b>	<b>9</b>
<b>Poughkeepsie-Newburgh-Middletown, NY</b>	<b>9</b>
<b>Providence-New Bedford-Fall River, RI-MA</b>	<b>9</b>
<b>Raleigh-Cary, NC</b>	<b>9</b>
<b>Richmond, VA</b>	<b>9</b>
<b>Rochester, NY</b>	<b>9</b>
<b>Sacramento--Arden-Arcade--Roseville, CA</b>	<b>9</b>
<b>Salt Lake City, UT</b>	<b>9</b>
<b>San Antonio-New Braunfels, TX</b>	<b>9</b>
<b>San Diego-Carlsbad-San Marcos, CA</b>	<b>9</b>
<b>San Francisco-Oakland-Fremont, CA</b>	<b>9</b>
<b>San Jose-Sunnyvale-Santa Clara, CA</b>	<b>9</b>
<b>Scranton--Wilkes-Barre, PA</b>	<b>9</b>
<b>Seattle-Tacoma-Bellevue, WA</b>	<b>9</b>
<b>South-West-Chicago-Metro CBA</b>	<b>9</b>
<b>Southern NY Metro CBA</b>	<b>9</b>
<b>Springfield, MA</b>	<b>10</b>
<b>St. Louis, MO-IL</b>	<b>10</b>
<b>Stockton, CA</b>	<b>10</b>
<b>Suffolk County CBA</b>	<b>10</b>
<b>Syracuse, NY</b>	<b>10</b>
<b>Tampa-St. Petersburg-Clearwater, FL</b>	<b>10</b>
<b>Toledo, OH</b>	<b>10</b>
<b>Tucson, AZ</b>	<b>10</b>
<b>Tulsa, OK</b>	<b>10</b>

<b>Virginia Beach-Norfolk-Newport News, VA-NC</b>	<b>10</b>
<b>Visalia-Porterville, CA</b>	<b>10</b>
<b>Washington-Arlington-Alexandria, DC-VA-MD-WV</b>	<b>10</b>
<b>Wichita, KS</b>	<b>10</b>
<b>Worcester, MA</b>	<b>10</b>
<b>Youngstown-Warren-Boardman, OH-PA</b>	<b>10</b>

**Weighted Average Savings by Competitive Bidding Area per Product Category**

COMPETITIVE BIDDING AREA	PRODUCT CATEGORIES							
	CPAP/RAD & Related Supplies & Accessories	Enteral Nutrients, Equipment & Supplies	Hospital Beds & Accessories	NPWT Pumps & Related Supplies & Accessories	Oxygen Supplies & Equipment	Standard Wheelchairs, Scooters, & Accessories	Support Surfaces (Group 2 Mattresses & Overlays)	Walkers & Accessories
Akron, OH	46%	43%	48%	45%	44%	36%	67%	48%
Albany-Schenectady-Troy, NY	49%	43%	47%	35%	42%	40%	67%	53%
Albuquerque, NM	49%	44%	43%	45%	41%	34%	64%	49%
Allentown-Bethlehem-Easton, PA-NJ	44%	46%	48%	44%	41%	41%	64%	50%
Asheville, NC	51%	38%	46%	41%	42%	34%	67%	47%
Atlanta-Sandy Springs-Marietta, GA	47%	38%	44%	36%	38%	35%	60%	44%
Augusta-Richmond County, GA-SC	50%	41%	43%	43%	42%	37%	64%	44%
Austin-Round Rock-San Marcos, TX	49%	42%	49%	45%	41%	39%	61%	51%
Bakersfield-Delano, CA	52%	42%	45%	42%	42%	28%	69%	46%
Baltimore-Towson, MD	44%	40%	39%	44%	39%	35%	55%	44%
Baton Rouge, LA	49%	37%	41%	41%	40%	36%	59%	48%
Beaumont-Port Arthur, TX	48%	41%	46%	45%	41%	39%	64%	50%
Birmingham-Hoover, AL	48%	41%	41%	44%	39%	34%	59%	46%
Boise City-Nampa, ID	50%	39%	44%	45%	42%	37%	67%	44%
Boston-Cambridge-Quincy, MA-NH	38%	38%	41%	39%	36%	32%	59%	45%
Bridgeport-Stamford-Norwalk, CT	49%	43%	39%	45%	38%	43%	59%	49%
Bronx-Manhattan NY CBA	49%	43%	46%	43%	45%	41%	70%	52%

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Buffalo-Niagara Falls, NY	46%	40%	48%	44%	42%	40%	65%	51%
Cape Coral-Fort Myers, FL	46%	42%	48%	42%	44%	39%	70%	48%
Central-Chicago Metro CBA	41%	35%	41%	42%	41%	37%	54%	42%
Charleston-North Charleston-Summerville, SC	49%	41%	44%	40%	40%	36%	61%	44%
Chattanooga, TN-GA	49%	37%	43%	46%	40%	32%	59%	47%
Colorado Springs, CO	50%	43%	44%	37%	41%	38%	56%	47%
Columbia, SC	49%	41%	46%	41%	40%	36%	59%	44%
Columbus, OH	45%	43%	47%	41%	42%	35%	69%	47%
Dayton, OH	47%	45%	46%	44%	42%	36%	69%	47%
Deltona-Daytona Beach-Ormond Beach, FL	46%	40%	46%	35%	45%	37%	65%	47%
Denver-Aurora-Broomfield, CO	49%	43%	44%	36%	41%	38%	53%	46%
Detroit-Warren-Livonia, MI	44%	39%	44%	40%	40%	33%	55%	46%
El Paso, TX	47%	40%	45%	39%	41%	33%	64%	46%
Flint, MI	46%	40%	44%	40%	41%	31%	61%	49%
Fresno, CA	52%	43%	45%	42%	42%	31%	71%	44%
Grand Rapids-Wyoming, MI	45%	39%	44%	41%	41%	33%	61%	48%
Greensboro-High Point, NC	51%	38%	41%	40%	39%	36%	64%	40%

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Greenville-Mauldin-Easley, SC	51%	42%	45%	41%	41%	39%	66%	42%
Hartford-West Hartford-East Hartford, CT	48%	43%	40%	45%	37%	37%	58%	47%
Honolulu, HI	35%	35%	32%	35%	39%	31%	51%	44%
Houston-Sugar Land-Baytown, TX	48%	40%	46%	36%	41%	38%	61%	47%
Huntington-Ashland, WV-KY-OH	50%	41%	45%	42%	42%	36%	65%	44%
Indiana-Chicago Metro CBA	45%	39%	43%	42%	41%	36%	64%	44%
Indianapolis-Carmel, IN	47%	42%	45%	42%	42%	37%	69%	48%
Jackson, MS	52%	36%	37%	34%	39%	22%	58%	45%
Jacksonville, FL	45%	38%	46%	39%	44%	37%	64%	47%
Knoxville, TN	49%	37%	42%	45%	37%	26%	59%	45%
Lakeland-Winter Haven, FL	47%	42%	46%	40%	44%	37%	65%	47%
Las Vegas-Paradise, NV	50%	41%	43%	37%	42%	36%	51%	48%
Little Rock-North Little Rock-Conway, AR	49%	39%	48%	46%	41%	39%	60%	53%
Los Angeles County CBA	48%	39%	45%	43%	41%	34%	72%	43%
Louisville/Jefferson County, KY-IN	50%	42%	46%	42%	43%	36%	67%	49%
McAllen-Edinburg-Mission, TX	47%	41%	45%	44%	41%	36%	53%	48%
Memphis, TN-MS-AR	48%	34%	38%	35%	37%	28%	51%	45%

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Milwaukee-Waukesha-West Allis, WI	49%	40%	43%	38%	39%	35%	59%	46%
Minneapolis-St. Paul-Bloomington, MN-WI	44%	40%	38%	39%	37%	35%	69%	47%
Nashville-Davidson--Murfreeseboro--Franklin, TN	46%	37%	38%	46%	38%	25%	61%	44%
Nassau-Brooklyn-Queens-Richmond County Metro CBA	48%	40%	46%	46%	42%	40%	65%	47%
New Haven-Milford, CT	50%	43%	41%	45%	38%	44%	57%	47%
New Orleans-Metairie-Kenner, LA	50%	38%	42%	43%	40%	35%	59%	48%
North East NY CBA Metro	49%	43%	48%	45%	45%	42%	70%	51%
North Port-Bradenton-Sarasota, FL	46%	38%	48%	41%	44%	39%	65%	47%
Northern NJ Metro CBA	48%	43%	45%	45%	42%	41%	65%	47%
Northern-Chicago Metro CBA	47%	41%	44%	44%	41%	37%	57%	43%
Ocala, FL	46%	38%	45%	39%	45%	37%	65%	48%
Oklahoma City, OK	50%	41%	43%	36%	40%	36%	60%	47%
Omaha-Council Bluffs, NE-IA	52%	42%	45%	45%	42%	35%	69%	44%
Orange County CBA	52%	41%	47%	46%	43%	42%	79%	51%
Oxnard-Thousand Oaks-Ventura, CA	50%	41%	45%	45%	42%	40%	76%	46%
Palm Bay-Melbourne-Titusville, FL	47%	41%	46%	43%	45%	37%	67%	47%
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	42%	42%	42%	45%	41%	40%	55%	47%



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Phoenix-Mesa-Glendale, AZ	49%	42%	44%	44%	40%	36%	61%	47%
Portland-Vancouver-Hillsboro, OR-WA	49%	40%	42%	40%	41%	32%	52%	45%
Poughkeepsie-Newburgh-Middletown, NY	49%	44%	48%	46%	43%	41%	73%	51%
Providence-New Bedford-Fall River, RI-MA	36%	37%	38%	42%	36%	34%	64%	49%
Raleigh-Cary, NC	45%	37%	41%	35%	39%	33%	62%	40%
Richmond, VA	47%	42%	43%	44%	40%	36%	64%	43%
Rochester, NY	49%	43%	45%	38%	42%	33%	59%	47%
Sacramento--Arden-Arcade--Roseville, CA	50%	42%	43%	38%	41%	30%	67%	44%
Salt Lake City, UT	49%	40%	44%	45%	41%	32%	60%	42%
San Antonio-New Braunfels, TX	47%	42%	47%	38%	41%	37%	61%	49%
San Diego-Carlsbad-San Marcos, CA	50%	41%	43%	43%	42%	36%	71%	49%
San Francisco-Oakland-Fremont, CA	46%	40%	41%	42%	39%	29%	62%	43%
San Jose-Sunnyvale-Santa Clara, CA	50%	39%	43%	41%	42%	28%	61%	43%
Scranton--Wilkes-Barre, PA	45%	43%	45%	34%	41%	38%	64%	46%
Seattle-Tacoma-Bellevue, WA	48%	42%	41%	36%	40%	32%	52%	42%
South-West -Chicago-Metro CBA	48%	38%	44%	43%	42%	35%	65%	44%
Southern NY Metro CBA	48%	43%	46%	45%	42%	40%	65%	45%

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Springfield, MA	39%	40%	43%	45%	36%	37%	65%	44%
St. Louis, MO-IL	45%	37%	44%	41%	40%	35%	55%	46%
Stockton, CA	49%	42%	44%	43%	41%	33%	64%	45%
Suffolk County CBA	49%	44%	48%	45%	45%	41%	72%	49%
Syracuse, NY	50%	42%	45%	38%	42%	37%	66%	48%
Tampa-St. Petersburg-Clearwater, FL	45%	38%	45%	39%	42%	38%	65%	47%
Toledo, OH	45%	44%	48%	40%	44%	37%	69%	46%
Tucson, AZ	51%	41%	46%	45%	40%	36%	62%	47%
Tulsa, OK	50%	41%	43%	35%	40%	36%	63%	46%
Virginia Beach-Norfolk-Newport News, VA-NC	48%	38%	41%	34%	36%	33%	59%	40%
Visalia-Porterville, CA	51%	41%	45%	43%	42%	35%	73%	46%
Washington-Arlington-Alexandria, DC-VA-MD-WV	44%	43%	38%	44%	38%	25%	57%	41%
Wichita, KS	51%	39%	39%	35%	39%	34%	64%	44%
Worcester, MA	36%	41%	42%	43%	41%	33%	67%	47%
Youngstown-Warren-Boardman, OH-PA	49%	44%	47%	42%	42%	36%	65%	49%